

HOME SELLING CHECKLIST



TIDY UP THE GROUNDS

- CLEAN PORCH
- ORGANIZE GARAGE & OUTDOOR STORAGE AREAS
- KEEP LAWN TRIMMED & EDGED
- REMOVE REFUSE FROM YARD



TOUCH UPS

- REFINISH CABINETS IF NECESSARY
- REFINISH WOODWORK IF NECESSARY
- FILL LIGHT SOCKETS WITH BULBS



FIRST IMPRESSIONS

- SCRUB FRONT DOOR CLEAN
- PAINT DOOR IF NECESSARY
- PAINT, FIX OR WASH RAILINGS
- PAINT, FIX OR WASH STEPS



REPAIRS

- REPAIR BROKEN APPLIANCES
- REPAIR LEAKS IN PLUMBING
- REPAIR LEAKS IN HEATING



HOUSE EXTERIOR

- PAINT IF NECESSARY
- REPAIR SCREENS
- REPAIR WINDOWS
- CLEAN EXTERIOR PLUMBING & HEATING UNITS



SHOWTIME

- REMOVE PETS OR PUT THEM IN CAGES
- TURN ON ALL THE LIGHTS
- OPEN DRAPERIES DURING THE DAY
- CLOSE DRAPERIES DURING THE NIGHT
- AVOID BEING PRESENT AT THE SHOWING



DE-CLUTTER INTERIOR

- EMPTY ROOMS OF CLUTTER
- STORE OR SELL UNNECESSARY & DAMAGED FURNITURE
- KEEP ALL STEPS & HALLWAYS CLEAR OF HAZARDS



INTERESTED BUYERS

- DON'T DISCUSS ANYTHING CONCERNING THE SALE WITH AN INTERESTED BUYER.
- LET YOUR REALTOR® DISCUSS PRICE, TERMS, POSSESSION, AND OTHER FACTORS WITH THE CUSTOMER.
- THEY ARE EMINENTLY QUALIFIED TO BRING NEGOTIATIONS TO A FAVORABLE CONCLUSION.

CLEAN, SPOTLESS, & FRESH

- CLEAN CLOSETS
- CLEAN CARPET IF NECESSARY
- REPLACE CARPET IF NECESSARY
- CLEAN BATHROOMS
- CLEAN KITCHEN & APPLIANCES



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